GOVERNMENT ARTS COLLEGE (AUTONOMOUS) KUMBAKONAM 612 002

Re - accredited With 'A' Grade by NAAC & Affiliated to Bharathidasan University

DEPARTMENT OF INDIAN CULTURE & TOURISM

(Effective for those admitted from 2017-2018 onwards)



SYLLABI

B.A., INDIAN CULTURE & TOURISM

SEMESTER – I CC 1 - TOURISM PRODUCT I

Subject Code	: 170111	Credits: 5	External Marks: 75	Hours: 6
Objectives	• To ma		of the National Tourism ce of the Tourist interests of	
Unit I:	Ancient Kanchipu	Period: Travel for k ram - Madurai - Me o, Domingos-Paes, Nun	n product - History of T Knowledge and Educati dieval period - Abdul I .iz. Modern Period: Willian	ion: Nalanda,Taxila, Razaak, Ibn Batuta,
Unit II:	Space To Cultural	urism - Coastal Touris	ourism - Medical Tourism m - Adventure Tourism Tourism -Educational (- Ethnical Tourism -
Unit III:	Resources	s - Socio-Cultural t	tural Tourism resources tourism resources of JNESCO world heritage si	India-Scientific and
Unit IV:			ystem - Biosphere Reserv	

- **Unit IV:** Flora and Fauna: Natural Eco System Biosphere Reserves Ecology Forest and Ecological balance - Conservation of Corals. Wild life tourism: National Parks in India - Wild life Sanctuaries - Bird Sanctuaries - Indian Safari -Beaches in India
- **Unit V:** Natural Tourism Resources: Important Hill Stations of Tamilnadu: Ooty Yerkadu Yelagiri kodaikanal Valparai Velliangiri Kolli hills.

- 1. Tourism and Cultural Heritage of India Achary Ram
- 2. Tourism Product Vol. I Dr. R. Thandavan & Dr. Revathy Girish
- 3. சுற்றுல்லாவியல் ஒர் அறிமுகம் மா. ரா. தங்கமணி.
- 4. சுற்றுலா வளர்ச்சி வெ. கிருஷ்ணசாமி

SEMESTER – I CC 2 - TOURISM BUSINESS

Subject Code	: 17U1I2	Credits: 5	External Marks: 75	Hours: 6	
Objectives	• To make	5	the International busines the basic ideas about mo		
Unit I:	Tourism business: Meaning - Concept, Nature and classification of business travel - Origin of travel trade. Recent trends in travel industry - Mass tourism - Group tourism - Paid holidays.				
Unit II:	Business Management: Meaning - Principles - Levels of Management - Chain of distribution in tourism industry - Role of travel agents and tour operators - Inclusive tour operators - Challenges in Management of Business travel.				
Unit III:	Business tourism events - Impact of business travel: Economic - Environmental - Social - Recent trends in business travel.				
Unit IV:	Travel statistics: Statistics for planning - Tourist statistics - Category of tourist statistics: Volume statistics - Expenditure statistics - Measurement of Tourism - Methods of measurement - General problems of measurement.				
Unit V:	Advantages of Tourism: Economic benefits - Multiplier effect - Infrastructural development - Regional development - Employment generation - Value of cultural resources - Cultural exchange - International understanding - Manila declaration.				
Suggested Readings					

- 1. The Business of Tourism Christopher J.Holloway.
- 2. Tourism Development Principles and Practices A.K. Bhatia.
- 3. Tourism and Hotel Industry in India MM. Anand.
- 4. Dynamics of Tourism R.H. Kaul.
- 5. Growth of Modern Tourism Monograph IITTM IITTM (1989).
- 6. International tourism A.K. Bhatia.

GOVERNMENT ARTS COLLEGE (AUTONOMOUS), KUMBAKONAM. Re-accredited with 'A' Grade by NAAC & Affiliated to Bharathidasan University B.A., INDIAN CULTURE & TOURISM (Effective for those admitted from 2017-2018 onwards) SEMESTER – I AC 1 - HISTORY OF TAMIL NADU I (UPTO – 1336 A.D.) தமிழக வரலாறு I (கி. பி. 1336 வரை)

Subject Code:	17U1IH1	Credits: 3	External Marks: 75	Hours: 4	
OBJECTIV	FQ				
OBJECTIV		1		Town 1 Constant	
	1. To know about the Geographical Features of the Tamil Country.				
	தமிழகத்தின் புவியியலின் சிறப்புகளைப் பற்றி அறிந்து கொள்வது.				
		inderstand the age o	, U		
	சங்க காலம் பற்றி புரிந்துகொள்வது.				
	3. To study about the Bhakthi movement.				
	பக்தி இயக்கங்கள் பற்றிப் படிப்பது.				
	4. <i>To k</i>	now about the Chold	a kings.		
) அரசர்கள் பற்றி அறிந்துகொ	e e		
Unit I:		ical Features – Sour y of the Tamil Coun	rces, Ethnography of th try.	ne Tamil Country –	
அலகு 1:	புவியியலின் முற்பட்டத் தா		தமிழகத்தின் மனித இனங்கள் – எ	வரலாற்றிற்கு	
Unit II:	The Age of the Sangam – Political, Social, Economic and Cultural conditions – Kalabhras – The rise of the Pandyas and Pallavas.				
அலகு 2: பாண்டி		அரசியல், சமூக, பொருளாத பல்லவர்களின் தோற்றம்.	ார மற்றும் பண்பாட்டின் நிலைகள	ள் – களப்பிரர்கள் –	
Unit III:	Social and Economic Movements – Bhakti movement – Literature, Arts and Architecture under the Pallavas – Cultural conditions under the Pandyas of the I Empire.				
அலகு 3: கலை ட	அலகு 3: சமூக மற்றும் பொருளாதார இயக்கங்கள் – பக்தி இயக்கம் – பல்லவர்களின் கீழ் இலக்கியம், கலை மற்றும் கட்டிடக்கலை – முதல் பாண்டிய பேரரசின் கீழ் பண்பாட்டு நிலைகள்.				
Unit IV:	Rise and Consolidation of the Chola Empire – Imperialism – Rajaraja I, Rajendra I and Kulotunga I – Decline – Administration – Central and Local Self Government.				
அலகு 4: உள்ளா	சோழப்பேரரசின் தோற்றம் மற்றும் வளர்ச்சி – ஏகாதிபத்தியம் – முதலாம் ராஜராஜன் – முதலாம் ராஜேந்திரன் மற்றும் முதலாம் குலோத்துங்கன் – வீழ்ச்சி – நிர்வாகமுறை – மத்திய மற்றும் ாட்சி அரசாங்கம்.				
Unit V:	e e	of the II Empire – Ja Conditions.	itavarman Sundara Par	ndyan – Social and	
அலகு 5: நிலைச	~ ,	ண்டிய பேரரசுகள் – ஜடாவர்၊	மன் சுந்தர பாண்டியன் – சமூக மர	ற்றும் பொருளாதார	

BOOKS FOR REFERENCES

- 1. Subramanian P, Social History of the Tamils, New Delhi, B.K Publishers, 1999.
- 2. Ravindran, T.K. Etal, History of South India, Vol. III, New Delhi, Chand & Co.
- Sivagnanam, M.P., Viduthalai Poril Tamilagam, (Tamil), Chennai, Poonkodi Publisher, 1983.
- 4. Rajendran N., National Movement in Tamilnadu, Madras, OVP, 1994.
- 5. Thandavan R, The Dravidian Movement, Chennai, The Academy of Public Affairs, 2001.
- 6. Chellam V.T., History of Tamilnadu and Culture, Thirumalai Book House, Chennai, 1984.

SEMESTER – II CC 3 - TOURISM PRODUCT II

Subject Code: 17U2I3 Credits:	5 External Marks: 75	Hours: 6
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Objectives

- To make the Students aware of the Religious Tourist centres in India
- To make the Students aware of the Tourist interests of Indian arts and important places.
- Unit I: Religious and Spiritual centres: Hinduism Kailash Manasarovar Kedarnath Rishikesh Badrinath Haridwar Varanasi Dwaraka Sabarimala Tiruchendur Srirangam Palani -Meenakshi temple Navagraha temples around Kumbakonam Natarajar temple Chidambaram Vadalur.
- **Unit II:** Buddhism: Bodhgaya Lumbini Piprahwa Vaishali Rajgir Sakasia -Sanchi - Amaravati - Jainism: Mount Abu - Sravanabelagola. Sikhism: Amirstar Golden temple - Anandpur Sahib.
- **Unit III:** Islam: Nagore Jama Masjid in Delhi and Quwat ul Islam Mosque. Christianity: Se Cathedral Velha (Goa) - Basilica of Jesus - Jewish Synagogue in Cochin - Velankanni - Poondi - Santhome Church.
- Unit IV: Hill Stations of Himalayas: Darjeeling Dalhousie Kullu Manali Musoorie
 Nainital. Hill stations of Western Ghats: Ooty Nilgris Kodaikanal Munnar Ponmudi Mehamalai. Hill Stations of Eastern Ghats: Pachaimalai
 hills Shevaroy hills. Beaches and Islands: Goa beaches Marina Mumbai Kovalam Andaman Nicobar Islands.
- **Unit V:** Handicrafts: Thanjavur Dolls Plate Musical instruments Painting Kumbakonam bronze works Wood crafts Silks Jewellery Embroidery and Shawls Ivory carving Stone craft Basketry Folk paintings.

- 1. Tourism Product, Part.II R. Thandavan & Revathy Girish.
- 2. Religious Tourism in India Lavkush Mishra.
- 3. National Eco Tourism and Wild Life Tourism Ratandeep Singh.
- 4. Incredible India, Vol. I Sanjay Gaur
- 5. Incredible India, Vol. II Sanjay Gaur

SEMESTER – II CC 4 - LOGIC AND SCIENTIFIC METHODS

Subject Code: 17U2I4 Credits: 5	External Marks: 75	Hours: 6
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Objectives

- To make the Students aware of the foundation of Logic.
- To make the Students aware of the basic Principles of Logic.
- **Unit I :** Logic Definition Nature and Scope Truth and validity Word, Term, Proposition - Classification of Propositions - Distinction between Deductive and inductive Logic. Mediate and Immediate inferences.
- **Unit II:** Syllogism Meaning Nature of a Syllogism and its kinds Pure and MixedSyllogism. Categorical Syllogism The general rules of the categorical Syllogism Hypothetical Syllogism Structure and its rules Disjunctive Syllogism Structure and its rules.
- **Unit III:** Nature of Induction Postulates of Induction The Law of Unity of Nature -The Law of uniformity of Nature - The Law of Universal causation -Scientific Methods - Observation and Experiments - Fallacies of Observation - Mal Observation and Non Observation - Advantages and Disadvantages of Observation and Experiment.
- **Unit IV:** Hypothesis Meaning Conditions required for a good hypothesis Barren Hypothesis Theory and Law. Analogy Meaning Sound and Unsound Analogy Merits and Demerits of Analogy.
- **Unit V:** Indian Logic Pramanas Anumanas Meaning Types of Anumana Svarthanumana and Pararthanumana Three membered and Five membered Syllogisms.

- 1. Introduction to Logic Irving.M.Gopi
- 2. Symbolic Logic R. Balasubramanian
- 3. Deductive Logic B.N. Kaul
- 4. Formal Logic A. Asirvatham
- 5. Tharka Vignana Muraihal T.M.P. Mahadevan.

SEMESTER – II AC 2 - TOURISM MARKETING

Subject Code: 17U2II2	Credits: 3	External Marks: 75	Hours: 4
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Objectives

- To make the Students aware of the Fundamentals of Tourism Marketing
- To make the Students aware of the basic ideas about the modern marketing practices
- **Unit I :** Marketing: Definition Meaning Objectives and importance of Marketing -Tourism Marketing-Marketing concept-Modern concept of Marketing Nature of Tourism Product - 4 P's of Marketing.
- **Unit II:** Functions of Marketing Marketing Strategy Market Research: Desk Research - Field Survey - Sample Survey - Motivation Research - Market Segmentation - Meaning - Necessity - Marketing Mix: Product Mix - Price Mix - Promotion Mix - Distribution Mix.
- **Unit III:** Promotion: Advertising- Sales Promotion Publicity Personal Selling -Consumer behavior - Buyer Decision Process - Demand Forecasting - Special features of Tourism Marketing -Designing - Branding and Packaging - New Product Development - Product Life Cycle.
- **Unit IV:** Trends in Tourism Marketing Tour Packaging Pricing Distribution of Tour Product - Public Relation methods in Tourism. - Designing and Printing Tour Brochure - Firms Linkage in Tourism and other Sectors - Marketing of Roadways, Railways, Airlines and Waterways - Hotels - Resorts - Travel Agencies.
- **Unit V:** Developing Marketing Skills for Tourism Creativity Self Motivation -Team Building -Personality Development Marketing Information Advertising Agency Travel Accounting.

- 1. International Tourism Management A.K. Bhatia
- 2. Marketing Management Kotler
- 3. Tourism Marketing JHA, S.M
- 4. Marketing Management : Cravens
- 5. Sales Management: Cundiff & Still
- 6. Marketing Management Ketler Phillip
- 7. Basic Marketing MacCarthy.

SEMESTER – III CC 5 - TRAVEL MANAGEMENT AND ACCOMODATION

Subject Code: 17U3I5 Credits: 5	External Marks: 75	Hours: 6
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Objectives

- To make the Students aware of the Travel Agencies and Accommodation
- To make the Students aware of the Indian and international Transport Details.
- **Unit I:** Travel Agency: Definition -Functions of Travel Agency Organizational Structure Procedures for Becoming a Travel Agent Retail Travel Agent Tour operator Functions of Tour operators.
- Unit II: Transport Systems: Roadways Public and Private Transport facilities Luxury buses Railways: Palace on Wheels Deccan Odyssey Mahaparinirvan Express Mono and Metro Rail Shatabdi and Rajadhani Express Ooty Hill Train. Air transport Scheduled Airlines Charter Airlines Waterways: Cruises Luxury and Premium Cruises.
- **Unit III:** Tourism Organization: Aims, Objectives and Functions of WTO, ICAO, IATA, PATA, AAI, ITDC and TTDC.
- **Unit IV:** Travel Formalities: Passport Visa Currency and Foreign Exchange Health - Customs -Preparation of Tour Itinerary - Ticketing Instructions - Online Ticketing - Fare - Tour costing and Pricing - Guide services: Tourist Guides -Duties and Responsibilities.
- **Unit V:** Accommodation: Types of accommodation Facilities Classification: International hotels - Commercial hotels - Residential hotels - Resorts -Floating hotels - Palace hotels - Capsule hotels - Motel - Youth hostels -Holiday villages - Incentives.

- 1. Travel Agents and Tourism Merissen Jone.W
- 2. Principles and Methods of Scheduling Reservations David.H.Howel.
- 3. Travel Agency Management Agarwal.
- 4. Professional Travel Management, Communication India Geo, Chack.
- 5. Tourism Development Principles and Policies A.K. Bhatia.

SEMESTER – III CC 6 - CULTURAL TOURISM IN INDIA

Subject Code:	17U3I6	Credits: 5	External Marks: 75	Hours: 6
Objectives				
		he Students aware of C he Students aware of th	Cultural aspects of Tourism The Heritage and art.	1.
Unit I:		ttractions - Culinary Tr	Meaning and Scope - Signal States - Signal States - Signal States - States	
Unit II:	- Carnatic		a - Folklores - Traditions hipudi, Odisi – Kathakal	
Unit III:	Ellora -Kl - Madurai	hajuraho-South:Belur-	h: Delhi – Varanasi – Ag Halebid-Mysore-Mamalla derabad - Tirupati -Gur athi - Rameshwaram.	puram-Kanchipuram
Unit IV:	Konark fe - Music a	stival in Odisha. Music	am - Natyanjali festival c festival in Tyagaraja fes ennai - Sadrang festival nai.	stival in Thiruvaiyaru
Unit V:			ning of Modernity - Cor nce of West - India a Cult	
Suggested .	Readings			

- 1. Agarwal The Heritage of Indian Art.
- 2. Basham A.L. The Wonder that was India.
- 3. Basham A.L. (ed) A Cultural History of India.
- 4. பண்டைய நாகரிகங்கள் எஸ்.எல். வி . மூர்த்தி
- 5. Art, Culture and Spirituality Swami Atmaramananda & Dr.M.Sivaramkrishna.
- 6. The Book of Hindu Festivals and Ceremonies Om Lata Bahadur.

SEMESTER – III AC 3 - GANDHIAN THOUGHT

Subject Code	: 17U3II3	Credits: 3	External Marks: 75	Hours: 4
 Objectives To make the Students aware of the basic principles of Gandhian Philosophy. To make the Students aware of the relevance of Gandhian thoughts. 				
Unit I:	nit I: Biography of Gandhi - various Influences - Vaishnavism, Harichandra,Bhagavat Gita, Jainism, Christianity, Tolstoy, Henry David Thorou and Ruskin.			
Unit II:	Concept of God - Truth is God - Concept of Religion Social Reformations - Social Evils in Gandhian period - Necessity of Cottage Industries - Self sufficiency of Indian Villages.			
Unit III:	of Gandhi Non Coop	an Ideas of Ahimsa - peration Movement -	ophical significance of N Gandhian approaches Civil disobedience Mov Gandhian Philosophy.	in Freedom struggle:
Unit IV:	Importance of Religion - Religious Tolerance - Advantages of Tolerance - Synthetic approach to Religion - Religion and Morality - Religion and Politics - Religion and peace - Religion and culture - Religion and spirituality			
Unit V:			of Sarvodaya - Sar - Simplicity - Satyaş	

Transformation - Trusteeship - Simplicity - Satvodaya - Meaning -Philosophical Significance - Methods of Political Action - Gandhian approach to Peace - Relevance of Gandhian Ideas.

- 1.P.C. Gandhi and His Contemporaries Roy Chaudhury.
- 2.Gandhian Philosophy Ram Balak Roy.
- 3.Gandhi and the Non-Conformists James D hunt.
- 4.The Story of My Experiments with Truth M.K. Gandhi.
- 5.My Non-Violence M.K. Gandhi.

SEMESTER – III NME 1 - SAIVISM AND VAISHNAVISM

Subject Code: 17U3INE1 Credits: 2 External Marks: 75 Hours: 2	2
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Objectives

- To make the Students aware of the Philosophy of Saiva Siddhanta and Religious Practices.
- To make the Students aware of the basic ideas about the Vaishnavism and its *Philosophical Significance.*
- **Unit I:** Introduction to Saivism Traces of Saivism in Indus valley Vedas and Upanishads Agamas Saiva Literatures Nayanmars.
- **Unit II:** *Pati* Nature, Proofs and Pancakrityas. *Pasu* Nature, Classification of Souls, Plurality of souls, Proofs for the Existence of Souls. <u>*Pasa*</u> Anava, Karma and Maya.
- **Unit III:** Liberation Four Margas Four stages of release *lruvinai Oppu* Malaparipakam, Saktinipada, Jivan Mukti Siddhas way of Worship: Poojas and Festivals.
- **Unit IV:** Introduction to Vaishnavism Traces of Vaishnavism in Vedas Agamas Contributions of Alwars to Vaishnavism The concept of God, Soul and World Avatars Vyuhas.
- **Unit V:** Liberation Karma Yoga, Bhakti Yoga, Gnana yoga and Prapatti Vidheka Mukti Poojas and Festivals Contributions of Ramanujar.

- 1. A History of Saivism C.V. Narayana Iyer
- 2. Saiva Siddhanta V. Paranjothi.
- 3. The Philosophy of Visistadvaita P.N. Srinivasachari.
- 4. A Study of Vaishnavism K.G. Goswami
- 5. Vaishnavism, Saivism and Minor Religious Sects R.G. Bhandarkar.

SEMESTER – IV CC 7 – INFORMATION, TECHNOLOGY IN TOURISM

Subject Code: 17U4I7	Credits: 5	External Marks: 75	Hours: 5
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Objectives

- To make the Students aware of the Communication Skills in Tourism.
- To make the Students aware of the basic ideas about Communication Techniques.
- **Unit I:** Information Collection of Data of Tourist Arrivals Sources of information Computer based information tourism Travel Guide -Dissemination and information Retrieval system.
- **Unit II:** Information Technology in Tourism: Modern Media Techniques Networking -Internet and Tourism Industry - Computer Technology - Computers in Air Cargo - Airlines - Hotels - Railways - Computers Reservation Systems (CRS) – Social Media.
- **Unit III:** Communication Meaning Characteristics of communication Selection of Communication system Communication process Types Verbal Non verbal Written Mechanical External Linkage with tourist Communication operation system Server Domain Communication Techniques.
- **Unit IV:** Customer care in tourism industry: Role of effective customer care Managing customer complaints Counselling skills.
- **Unit V:** Development in Photography Power Point Preparation of Slides Video conferencing -Multimedia.

- 1. R.K.Chopra Office Management
- 2. P.S.Kawatra Fundamentals of Documentation
- 3. L.K.Reavindra Rao Library Automation
- 4. N.Subramanian Computers
- 5. Sanders Computers To-Day.

SEMESTER – IV CC 8 - TAMIL CULTURE

Subject Code: 17U4I8	Credits: 5	External Marks: 75	Hours: 4
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Objectives

- To make the Students aware of the antiquity of Tamil culture.
- To make the Students aware of the various traits and attributes of Tamil Culture.
- **Unit I:** Definition of Culture Culture and Civilization Origin of Dravidian Culture -The Home of the Dravidians - Indus valley Civilization - Salient features of Tamil Culture - Five Fold Divisions of Land - Ethnology of Tamils -Boundaries of ancient Tamilnadu.
- **Unit II:** Sangam Epoch Sangam: Muthal, Idai, Kadai Contributions of Pandyas to Sangam Literature - Concept of Aham and Puram - Porul: Muthal, Karu and Uri - Social, Political, Economic and Religious conditions - Fine Arts - Golden age of Sangam period.
- **Unit III:** Contributions of Pallava, Chera, Cholas and Pandyas to Tamil culture -Foreign Trade contacts - Cholas Kudavolai Murai - Spread of Tamil Culture in other countries - Contributions of Tamil Culture to Indian Culture.
- **Unit IV:** Classical Language Status to Tamil *Uyar thani Chemmoli* Concept of *Muthamil Iyal Isai Natakam* Tamil Isai Pann Folk Music and Dances Festivals.
- **Unit V:** Traits of Sangam Culture: Love and Valour Concept of Religion in Sangam Literature Religious Practices Bhakti literature Ethical principles in Thirukural.

- 1. Kanakasabi Pillai Tamils 1800 year ago.
- 2. T.P. M eenakshisundaram History of Tamil Literature.
- 3. T.P. M eenakshisundaram History of Tamil Language.
- 4. P.T. Srinivasa Iyengar History of Tamil Language.
- 5. P. T. Srinivasa Iyengar History of the Tamils.
- 6. K.K. Pillai History of South India I and II
- 7. K.N. Sastri History of South India.
- 8. K.M. Panikar Geographical factors that influenced India.
- 9. K.M. Panikar Essentials of Indian culture.

SEMESTER – IV AC 3 - HISTORY OF TAMILNADU II (FROM 1336 TO 1987 A.D.) தமிழக வரலாறு (கி.பி. 1336 முதல் கி.பி. 1987 வரை)

Subject Code:	17U4IH2	Credits: 3	External Marks: 75	Hours: 4
OBJECTIVI நோக்கங்கள்				
	தமிழ் 2. To தென் 3. To ஆங் 4. To 7	ழநாட்டின் சமூக மற்றும் பொ know about the South எனிந்திய கலகம் பற்றி அறிந்த understand the impac கிலேயர் ஆட்சியின் தாக்கம் ப know about the Role o	துக்கொள்வது. ct of the British rule.	<u>д</u> ј.
Unit I:	Thanjavu	-	v – Rule of Vijayanagar athas in the Tamil Cou ions of Tamilnadu.	-
அலகு I: தமிழக	-	_	கர ஆட்சி – தஞ்சாவூர் மற்றும் மத பொருளாதார மற்றும் பண்பாட்டு	-
Unit II:			Anglo, French Rivalry gar War – South Indian	
அலகு II: எதிரான		• •	த்சு போர் – கர்நாடகப் போர்கள் – ர்கள் போர் – தென்னிந்திய கலகப்	• -
Unit III:	-		and Revenue Settlemen ion – Educational Refo	-
அலகு III:	-	ஆட்சியின் தாக்கம் – நில வரு ல்விச் சீர்த்திருத்தங்கள்.	நவாய் முறை – ரயத்வாரி முறை) – நீதித்துறை
Unit IV:	Mahajana	a Sabha – Role of Ta Movement 1905 and	onal Congress – Role o amil Nadu in the Free d 1911 – Home Rule M	edom Movements –
அலகு IV :	சுதந்திர போ		– ஐ.என்.ஏ.வின் பங்கு மற்றும் (ங்கு – 1905 மற்றும் 1911 சுதேச	
Unit V:		8	ements – Vaikuntha Sw R. and Self Respect Mo	6

Dravidian Movement – Congress rule in Tamilnadu – K. Kamaraj – Administration of C.N. Annadurai – ADMK rule – Nutritious Meals Scheme of M.G. Ramachandran.

அலகு V: சமூக – சமய சீர்திருத்த இயக்கங்கள் – வைகுண்ட சுவாமிகள் மற்றும் வள்ளலார் – நீதிக் கட்சி -ஈ.வே.ரா.வும் சுயமரியாதை இயக்கமும் - திராவிட இயக்கம் – தமிழகத்தில் காங்கிரஸ் ஆட்சி – கு.

காமராஜர் கா.நா. அண்ணாத்துரை (காஞ்சிவரம் நடராஜன் அண்ணாத்துரை) யின் நிருவாகம் – ஆ.தி.மு.க. வின் ஆட்சி – ம.கோ. ராமச்சந்திரனின் (மருதூர் கோபாலன் ராமச்சந்திரன்) சத்துணவு திட்டம் .

BOOKS FOR REFERENCES

- 1. Subramanian P, Social History of the Tamils, New Delhi, B.K. Publishers, 1999.
- 2. Ravindran T.K., Etal, History of South India, Vol. III, New Delhi, Chand & Co.
- 3. Sivagnanam M.P., Viduthalai Poril Tamilagam, (Tamil), Chennai, Poonkodi Publishers, 1983.

GOVERNMENT ARTS COLLEGE (AUTONOMOUS), KUMBAKONAM.

Re-accredited with 'A' Grade by NAAC & Affiliated to Bharathidasan University

B.A., INDIAN CULTURE & TOURISM

(Effective for those admitted from 2017-2018 onwards)

SEMESTER – IV NME 2 - SOCIAL PSYCHOLOGY

Subject Code:	17U4INE2	Credits: 2	External Marks: 75	Hours: 2
Objective	es			
•			e basic Principles of Socia e Power of Personality, Le	
Unit I:	Origin and History of Social Structure - Concept of Society - Social Structure - Definition of Psychology -Meaning of Social Psychology - Psychological basis of Society - Advantages of Social Psychology.			
Unit II:		d Personality - Culture the creation of Persona	and Development of Pers lity.	sonality - Role of
Unit III:	Group Life and Leadership Qualities - Groups - Nature of Groups - Types of Groups - Secondary Groups - Groups and Gatherings - Activities of Gathering - Types of Gathering. Leadership Quality and Influence - Meaning of Leadership - Necessity creates Leaders and Followers - Types of Leadership.			
Unit IV:	Opinion - Public Opi Forces in F - Newspap Opinion -	Public Opinion in Plus nion - Factors for the Public opinion - Role of ers - Social Networkin	nation - Public Opinion ralistic Society - Stages formation of Public Op media in the Developme ng - Public Opinion - Ex rvations of public Activit public opinion.	in the formation of inion - Interrupting nt of Public Opinion valuations of Public
Unit V:	Personality	v Development - Social	nd Social Education - lization and Goal oriente Barriers in Socialization	ed Conduct - Social
Suggested Readings				
1.	Educationa	al Psychology - C.L.Kur	ıdu & D.N. Tutoo.	

- 2. Effective Leadership John Adair.
- 3. Kalviyin Ulaviyal Adippadaigal S. Santhanam.
- 4. Social Psychology Morris Rosenberg Ralph H. Turner.
- 5. An Introduction to Social Psychology Ronald Fernandez.

SEMESTER – IV SBE 1 - HUMAN RESOURCE MANAGEMENT

Subject Code: 17U4ISE1Credits: 2External Marks: 75He	Iours: 3
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Objectives

- *To sensitize students to the various facets of managing people.*
- To understand the various policies and practices of human resource management.
- **Unit I:** Human Resource Management: Meaning Objectives Importance Classification Functions: Managerial Functions and Operative Functions Qualities and Qualifications of Human Resource Managers.
- **Unit II:** Human Resource Planning Meaning Objectives Process Recruitment: Meaning - Factors Influencing Recruitment Policy - Selection: Selection Policy - Meaning and Principles - Placement Policy.
- **Unit III:** Job Analysis: Meaning Purpose Contents Steps in Job Analysis Job Evaluation Essentials Job description -Job satisfaction
- **Unit IV:** Job Design: Meaning of Training Steps in Training Programme Essentials of Management -Development Programmes. Transfers: Objective Transfer Policy. Promotion: Purpose Promotion Policy Compensation: Objective Principles Disciplinary Actions.
- **Unit V:** Performance Appraisal: Meaning Objective -Factors influencing Performance Appraisal - Quality of Work Life: Meaning - Issues in Quality of Work Life -Quality Circles - Techniques - How to make Quality Circles Effective.

- 1. Batra G.S HRM.
- 2. David A. Decenzo, Stephen P. Robbin Human Resource Management
- 3. Dangwal R.C HRM.
- 4. Flippo E.E Personnel Management.
- 5. Memoria C.B Personnel Management.

SEMESTER – V CC 9 - INDIAN PHILOSOPHY I

Subject Code: 17U5I9 Credits: 5	External Marks: 75	Hours: 5	
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Objectives

- *To make the Students aware of the foundations of Indian Philosophy.*
- To make the Students aware of the basic ideas about the Heterodox System of Indian Philosophy
- **Unit I:** Introduction to Indian Philosophy Philosophy meaning General Characteristics of Indian Philosophy - Schools of Indian Philosophy -Spiritualism - Law of Karma - Immortality of Soul - Polytheism - Monotheism - Henotheism - Monism.
- Unit II: Vedas Meaning Parts of Vedas Mantras, Brahmanas, Aryanakas and Upanishads Upanishads meaning The concepts of Brahman, Atman and World Identity of Atman and Brahman Bhagavat Gita: Meaning Nishkama Karma, Karma Yoga, concept of God Essence of Bhagavat Gita.
- **Unit III:** Charvaka: Materialism and its meaning Epistemology: Perception Metaphysics: Atomic theory Ethics: Hedonism.
- **Unit IV:** Jainism Epistemology: Paroksa and Aparoksa Anekandavada Syadvada -Metaphysics - Jiva and Ajiva, Concept of Liberation (Kaivalya) - Ethics: Triratnas - Importance of ahimsa - Sects of Jainism: Digambaras and Svetambaras.
- **Unit V:** Buddhism Four Noble Truths Eight Fold Paths Doctrine of Momentariness Doctrine of Non self (*Anatamavada*) Dependent Origination Nirvana Schools of Buddhism: The Vaibhasika, Sautrantika, Yogachara and Madhyamika Sects of Buddhism: Hinayana and Mahayana.

- 1. Essentials of Indian Philosophy M. Hiriyanna.
- 2. Introduction to Indian Philosophy Datta & Chattarjee.
- 3. Invitation to Indian Philosophy T.M.P. Mahadevan.
- 4. Indian Philosophy Vol. I & II Dr. S. Radhakrishnan.
- 5. Outlines of Indian Philosophy J.N. Sinha.

SEMESTER – V CC 10 - INDIAN CULTURE I

Subject Code: 17U5I10	Credits: 5	External Marks: 75	Hours: 5
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Objectives

- To make the Students aware of the foundations of Indian Culture.
- To make the Students aware of the Cultural heritage of India.
- **Unit I:** Definitions of Culture and Civilization Geographical background of India -Salient features of Indian Culture - Unity in Diversity - Cultural Unity -Culture & spirituality - Culture and Philosophy.
- **Unit II:** The Pre Historic Culture: The Palaeolithic Age Neolithic Age The Age of Metals Races Contribution of Races to the Indian Culture: Indo Aryans Dravidian Mongoloid -
- **Unit III:** The Indus-Valley Civilization The City The People The Age of the Indus Valley Civilization Race of the Indus-Valley People Harappa Destruction of the Indus-Valley Civilization. Aryan Origin Vedic, Social and Religious Significance Later Vedic Culture Varnashramadharma Religious Development Dharmasastras.
- **Unit IV:** The Contributions of Jainism to Indian Culture The Contributions of Buddhism to Indian Culture The Buddhist Sangha The Rise and fall of Buddhism. Cultural contribution of Guptas: Litearture Art and Architecture.
- **Unit V:** Culture in Sangam age and Post Sangam age Sangam Literature Society Political and Economic conditions Religion and Fine Arts.

- 1. Dynamics of Cultural Change Malihoroki.
- 2. New Liver for the Old, Meed.M.
- 3. Social Change Moone.W.B.
- 4. Social Change Hugbias.J.
- 5. Evolution of Indian Culture Luniya.B.N.

SEMESTER – V CC 11 - TEMPLE MANAGEMENT

Subject Code	: 17U5I11	Credits: 5	External Marks: 75	Hours: 5		
Objec	Objectives					
•	To make the Students aware of the Religious Significance.To make the Students aware of the functions of H.R & C.E Board.					
Unit I:	Nature of Religion - Religion: Definition - Necessity of Religion - Religion and Society - Mutts - Kanchipuram Mutts - Kasi Mutts - Thiruvavadururai Adheenam - Madurai adheenam.					
Unit II:	Religion and Temples: Evolution of temples - Kinds of temples - Types of construction: Avartham - Anavartham - Punaravartham - Antharikam - Temple and its importance: Annamayam - Pranamayam - Manomayam - Vignanamayam - Ananthamayam - Stulam - Sutchmam.					
Unit III:	Temples a - Sabara	and their Significance -	Rituals - Idol Worship Pilgrimage and Service: m - Tiruchendur - P Erwadi.	Kasi - Rameshwaram		
Unit IV:	kinds of	Agamas: Saiva agama	orship as prescribed in tl as: 28 Major agamas - - Vaikanasa -Principles o	108 <i>upa</i> agamas -		
Unit V:	Maintena Income t	nce of Temples - Budg	H.R. & C.E Board: Cons et - Accounts - Audit - aritable Institutions n - Functions.	Finance - Trust and		
Suggested Readings						

- 1. Comparative Religion Pelican Books BougueLA.C.
- 2. Outlines of Hinduism Mahadevan.T.M.P
- 3. Comparative Religion, Srinivastava.R.S.
- 4. What is Hinduism? Sarma.D.S.
- 5. The Tamil Nadu Religious Charitable EndowmentAct (Xll of 1959).

SEMESTER – V CC 12 - EMERGING CONCEPTS IN TOURISM

Objectives

- To make the Students aware of the Emerging Concepts for Effective Tourism Development.
- To make the Students aware of the basic Principles of Tourism Policies and Cultural Tourism.
- Unit I: First National tourism policy 1982 National Action Plan for Tourism -1992 National Tourism Policy 2002 New Policies on Tourism and Civil Aviation Tourism Legislation Tourist Traffic. Emergence of Mass Tourism Package tours Causes Spending Comparison increase of real income.
- Unit II: Eco tourism: Meaning Concept Principles of Eco tourism Eco tourism resources of India Eco tourism guidelines for India Pichavaram Adventure tourism Classifications Aerial based: Parachuting Sky diving Hang gliding Paragliding Parasailing -Bungee jumping Ballooning Water based : Water rafting Canoeing Land based: Mountaineering Rock climbing Trekking Skiing Motor rally -Safaris Jallikattu in Tamilnadu Boat race in Kerala.
- **Unit III:** History of Medical Tourism Concept of Health Tourism Description and scope Medical Tourism in India Health cost in Tamilnadu Yoga Ayurveda treatments in Kerala Natural therapy.
- **Unit IV:** Functions and operation of a personal office Recruitment and Selection -Training - Recent trends in Tourism Management - Hi-tech Advanced travel formalities - Impact of Globalization - Emergence of domestic tourism -Cultural exchange.
- **Unit V:** Cultural Tourism: Existence of various Cultures of India Dance Drama -Performing Arts - Fairs and Festivals - Melas - Folklore - Classical music-Artifacts and crafts - Advanced trends in Cultural tourism - Tourism and sustained development.

- 1. A.K. Battia International Tourism Management
- 2. Seth Pran Nath Fundamental of Tourism
- 3. Seth, Praveen- Tourism for the Next Millennium
- 4. AL. Basham A Cultural history of India.
- 5. Sharma Tourism Policy and Planning.

SEMESTER - V MBE 1 - FINE ARTS

Subject Code: 17U5IEC1 Credits: 3 External Marks: 75 Hours: 4	
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Objectives

- To make the Students aware of the Indian Arts and Architecture.
- To make the Students aware of the Indian Music, Paintings and Sculptures.
- **Unit I:** Fine arts- Meaning- Definition- Origin of Fine arts- Growth and Development-Types of fine arts - Architecture: Types of Architecture - Structural - Rock Architecture - Indo Aryan style- Evolution of Hindu Temples - Dravida, Nagara and Vesara styles
- **Unit II:** Sculpture: Mauryan Gandhara Sathavahana Gupta Pallava Chola -Rastrakuta - Chalukya - Hoysala - Pandya - Vijayanagar.
- Unit III: Paintings: Rock art Cave paintings Types of paintings Pallava Painting -Chola painting - Pandya painting - Rajasthani paintings - Mughal paintings
 Pahari paintings- Ajanta paintings - Ajanta themes- Ellora and Bagh paintings
- **Unit IV:** Iconography: Definition Sources, Images of Gods and Goddesses Philosophy of images Shiva Nataraja Vishnu Ganesha Muruga Shakti Lakshmi Saraswati Kali
- Unit V: Music: Thirumurai and Nalairadivya Prapandam Its role in Fine Arts Its importance in religion Temple Worship and Culture Hindustan and Carnatic Music Composers, Medieval and Modern Thyagaraja Shyama Sastri Muthuswamy Dikshithar Gopala Krishnan Bharathiyar Papanasam Siva Vedaranyam Pillai Musical Instruments. Dances: Classical dances and Folk dances

- 1. Indian Architecture Percy Brown
- 2. The Wonder that was India A.L. Basham
- 3. India Koil Kattida Kalai Varalaru R. Venkatraman
- 4. Bharatha Kalai Kotpadu Padma Subramaniyam
- 5. Thirukural Thattuvam Pulavar Senthurai Muthu.

SEMESTER – V SBE 2 - COMPARATIVE RELIGION

Subject Code: 17U5ISE2Credits: 2External Marks: 75Hours:	2
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Objectives

- *To make the Students aware of the Practices of religions.*
- *To make the Students aware of the basic principles of Religions.*
- **Unit I:** Religion- Definition- Nature of Religion- Aims and Objectives of Religion-Meaning of Comparative Religion - Importance of Religion - Religious experience - Primitive Religion.
- **Unit II:** Hinduism: Scriptures Concepts of God, Soul and World -Hindu ethics. Buddhism - Basic features Buddhism - Scriptures - concept of God, Soul and World- Religious practices. Jainism - Basic features of Jainism - Scriptures concept of God, Soul and World- Religious Practices. Sikhism- Basic features of Sikhism - Scriptures - Concept of God, Soul, World.
- **Unit III:** Zoroastrianism: introduction-Basic features of Zoroastrianism Scriptures-Concept of God, Soul and Eschatology. Judaism: Introduction- Basic features of Judaism - Scriptures- Concept of God, Soul and Eschatology. Christianity: Introduction - Basic features of Christianity - Scriptures- Concept of God, Soul and Eschatology. Islam: Introduction- Basic features of Islam -Scriptures- Concept of God, Soul and Eschatology.
- **Unit IV:** Confucianism: Introduction Basic features of Confucianism Scriptures -Concept of God, Soul and Eschatology. Taoism: Introduction - Basic features of Taoism - Scriptures - Concept of God, Soul and Eschatology - Shintoism: Introduction - Basic features of Shintoism - Scriptures - Concept of God, Soul and Eschatology.
- **Unit V:** Comparison and Appraisal: Unity and Diversity of World Religions-The Possibility of Religious Tolerance Individual and Society Formation of one world Religion Humanism Brotherhood of Men and Fatherhood of God.

- 1. Natural Religion Max Muller. F.
- 2. Comparative Religion Kedar nath Tiwari.
- 3. Comparative Religion Srivastava, R.S.
- 4. Comparative Religion Rajendra Varma.
- 5. Religions East and West Ward J. Fellows.

SEMESTER – V SBE 3 – MUSEOLOGY

Subject Code: 17U5ISE3	Credits: 2	External Marks: 75	Hours: 2
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Objectives

- *To make the Students aware of the Cultural importance of museum.*
- To make the Students aware of the administration of museum.
- **Unit I:** Museum Definition Origin History of Museums Development Necessity of Museums Important Museums of world Museums as centers for cultural studies.
- **Unit II:** Museums in India Museums of Tamil Nadu Types of Museums Science and Technological Museums - Archaeological Museums - Temple Museums -National Museums - College Museums - university Museums- Art Galleries.
- Unit III: Conservation and Preservation: Preventive measures Curative measures Organic objects: Paper Wood Leather Painting Textile Inorganic objects: Glass Metal Stone Preservation of Museum objects: Restoration Temperature Humidity Pollution Effects of light.
- **Unit IV: Display of Articles**: Artificial Lighting Exhibits Storage Display: Placards Illustrations Books Facilities in a Museum Safety Measures.
- **Unit V :** Role of Museums in the Development of Education Museum administration Personnel Educational Qualification Research in the Museums Catalogues Periodicals Museum Library.

- 1. Museums of India Sobitha Panla
- 2. Arungkatchiyagam Pavundurai.
- 3. அருங்காட்சியகவியல் பவுன்துரை.

SEMESTER – VI CC 13 - INDIAN PHILOSOPHY II

Subject Code: 17U6I13 Credits: 5	External Marks: 75	Hours: 6
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Objectives

- To make the Students aware of the orthodox systems of Indian Philosophy.
- *To make the Students aware of the basic ideas of Vedanta Philosophy.*
- **Unit I:** Nyaya Philosophy: Theory of Knowledge Perception Inference Testimony -Comparison - The Idea of God - Proofs for the existence of God - Vaisesika Philosophy: Seven Categories of substance - Atomism.
- **Unit II:** Samkhya Philosophy: Dualism Theory of Causation -Prakrti Three Gunas of Prakrti - Purusa - Relationship between Prakrti and Purusha - Scheme of Evolution - Eight Limbs of Yoga -Idea of God - Mimamsa Philosophy: Two Schools of Mimamsa -The Concept of Dharma - Liberation.
- **Unit III:** Advaita: Meaning Concept of God: Iswara and Brahman -Doctrine of Maya Nature of Soul -Means to Moksha: Nature of Moksha: Jivanmukti.
- **Unit IV:** Visistadvaita: Meaning Concept of God Nature of self Concept of Maya -Bondage and Liberation - Bhakti and Prapattti Marga - Nature of Liberation: Videha Mukti.
- **Unit V:** Dvaita: Meaning Nature of God -Concept of Soul Concept of World -The Concept of Pancha Bheda Means of Moksha.

- 1. Essentials of Indian Philosophy -M. Hiriyanna.
- 2. Introduction to Indian Philosophy -Datta & Chatterjee.
- 3. Invitation to Indian Philosophy -T.M.P. Mahadevan.
- 4. Indian Philosophy Vol. I & II Dr. S. Radhakrishnan.
- 5. Outlines of Indian Philosophy -J.N. Sinha.

SEMESTER – VI CC 14 - INDIAN CULTURE II

Subject Code: 17U6I14 Credits: 5	External Marks: 75	Hours: 6
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Objectives

- To make the Students aware of the Contributions of different dynasties in Indian Culture.
- To make the Students aware of the Cultural Renaissance of India.
- **Unit I:** Pallavas Contribution to Indian Culture: Origin Pallavas Administration -Society - Economic and Religious Conditions - Art and Architecture -Literature - Education.
- **Unit II:** Cholas Contribution to Indian Culture: Chola Politics Local Administration -Election Method - Social and Economic Conditions - Religion - Golden Age of the Cholas - Literature - Fine Arts -Contributions of Rajaraja-1 and Rajendra-1.
- **Unit III:** Pandiyas Contribution to Indian Culture: Society Politics Economic and Religious Conditions - Art and Architecture - Vijayanagar Rulers: Politics -Social and Economic Conditions - Religion and Fine Arts - Nayaks of Madurai: Administration - Society - Economic and Religious Conditions - Education and Fine Arts.
- **Unit IV:** Cultural Contributions of Mughals: Art and Architecture Mughal Gardens. Cultural contributions of British: Art and Architecture - Printing press - Education - Railways - Hospitals.
- **Unit V:** Impact of West on Indian Culture Cultural Renaissance and Religious Movements during 19th century. Freedom Struggle: Moderate and Extremist Movements Gandhian Era.

- 1. A History of South India Nilakanda Sastri K.A.
- 2. Culture and Nationality Subrate K. Misra
- 3. Encyclopedia of Indian Culture Sal Store
- 4. The Contributions of South India to Indian Culture -Aiyangar.S.K.
- 5. Evolution of Indian Culture Luniya.B.N.

SEMESTER – VI CC 15 – ETHICS

Subject Code: 17U6I15	Credits: 5	External Marks: 75	Hours: 6
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Objectives

- To make the Students aware of the basic Principles of Ethics.
- To make the Students aware of the Important Ethical Theories & Indian Ethics
- **Unit I:** Definition, Scope and Method of Ethics: Its Relation to other Social Sciences -Ethical Concepts Right and Good -Right and Wrong - Merit and Demerit -Virtues and Vice.
- **Unit II:** Morality Definition Motive- Intention Customary morality- Reflective Morality- Group Morality - The Growth of Morality - Personal Morality - Moral Judgement - subject of moral judgment - Object of moral judgement -Conduct - Character.
- **Unit III:** Ethical theories: Theories of Evil Egoism and Altruism Hedonism Crime and Punishment Theories of Punishment Deterrent, Retributive and Reformative theories.
- **Unit IV:** Dharma- Meaning- Its importance Bhagavad Gita Niskama Karma Swadharma Purusarthas Ethical Doctrines of Jainism Tri Ratnas Ahimsa Maha Vratas Buddhism: Four Noble Truth Eight Fold path.
- **Unit V:** Sangam Literature Concept of Ahathinai and Purathinai Ethical Concepts in Tirukkural - Gandhian Ethical Principles - Truth - Non-Violence and Satyagraha - Social Evils: Alcoholism - Female Infanticide - Dowry -Corruption - Youth - Unrest - Child - Labour.

- 1. Society, Crime and Criminal Careers C. Gibbons
- 2. Social Philosophy S. Gopalan
- 3. Samuthaya Thathuvam G. Baskaran
- 4. TamilNadu Text Book Society Araviyal
- 5. A Marvel of Ethics Jadunath Sinha.

SEMESTER – VI MBE 2 – ARCHAEOLOGY

Subject Code: 17U6IEC2	Credits: 4	External Marks: 75	Hours: 5
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Objectives

- To make the Students aware of the Nature and Scope of Archaeology.
- To make the Students aware of the Sources of Archaeology.
- **Unit I:** Archaeology: Definition Meaning Scope and Importance of Archaeology -Value of Archaeology - Exploration - Meaning - Excavation - Aims and Methods - Kinds of Excavations: Vertical - Horizontal - Quadrant Method -Block Method - Large pit excavation - Cave excavations - Burial excavations -Underwater excavations
- **Unit II:** Old stone age: Important sites in Tamilnadu Attirampakkam Neolithic age: Important Neolithic sites: Burzahom, Kalvarayan and Servarayan hills -Pottery Types: Grey Ware - Black and Red Ware - NBPW - Black and red Ware - All Black Ware - Russet coated Ware - Bright Red coated Ware - Red Ware.
- **Unit III:** Indus-Valley civilization Origin Extent of sites Cities: Harappa Mohenjadaro Lothal Great Bath Granary Town planning Ornaments Art Seals Script Economic conditions Religious condition Decline.
- **Unit IV:** Early Iron Age Cultures Adichanallur and Arikamedu Its importance to Tamil culture Origin of Writing in India Antiquity of Writing in South India Epigraphy and its Importance Types of Inscriptions with special reference to Tamilnadu.
- **Unit V:** Numismatics: Types of Coins Punch mark coins Indo-Greek coins Kushan coins: Introduction of Gold coins. Guptas Roman Coins in Tamilnadu Coins of the Cheras, Cholas, Pandyas and Vijayanagara.

- 1. The Archaeology of India D.R Agarwal
- 2. South Indian Coins T.Desikachari
- 3. Indian Archaeology R. Venkatramani
- 4. Tholporul Ayvum, Tamilar Panbadum S. Gurumoorthy
- 5. Namadu Kasukal Rama Velusamy.

SEMESTER – VI MBE 3 - ENTREPRENEURAL DEVELOPMENT

Subject Code: 17U6IEC3		Credits: 4	External Marks: 75	Hours: 6		
Objectives						
•	To make the Students aware of the Importance of Entrepreneurship. To make the Students aware of the business Opportunities.					
Unit I:	Definition - Meaning of Entrepreneurship - Scope and characteristics of Entrepreneurship - Need for Entrepreneurship training. Traits of an Entrepreneur - Functions - Types of Entrepreneurship - Forms of Ownership - Concept - Role of Entrepreneurship in Economic Development.					
Unit II:	Entrepreneurship Development Programme (EDP) - Need for EDP Objectives, Phases of EDP - EDP Institutions in India and their functions - DIC, SISI, TCOs.					
Unit III:	Market Survey Techniques: Principles of Marketing Techniques - Criteria for Principle Selection and Development – Production and Operation Management - Functions of Marketing - Marketing problems of SSI - Quality Control in SSI -Marketing Information.					
Unit IV:	Project Management - Sources of a Business Idea, Concept of Project and Classification - Project Identification - Project Formulation - Elements - Project Report - Project Appraisal. Quality Control - Quality Assurance and Testing of product - Social Responsibility and Business Ethics - Orientation - Training and Development.					
Unit V:	Incentives and Subsidies - Incentives to Small Scale Industries - Benefits to Industrial Units located in Backward Areas - Industrial Estates.					
Suggested H	Readings					
1.	Entrepreneurial Development - Dr. V. Balu.					
2.	Entrepreneurship and Small Business Management - Nicholas Siropolis.					
3.	Entrepreneurial Development - C.B. GUPTA & SRINIVASAN Sultan Chand & Sons.					
1	D	(D. (1 VACANT DEC	а т		

- 4. Dynamics of Entrepreneurial Development VASANT DESAI.
- 5. Entrepreneurship Development Principles, Policies and Programmes P.SARAVANAVEL.
- 6. Entrepreneurship Development GORDAN & NATARAJAN